



Presentation to:

Maryland-National Capital Homecare Association

2007 Annual Legislative Conference

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Overview of Presentation

➤ Reorganization of MHCC:

- Development of Centers
- Long Term Care Advisory Group
- Long Term Care Study

➤ State Health Plan:

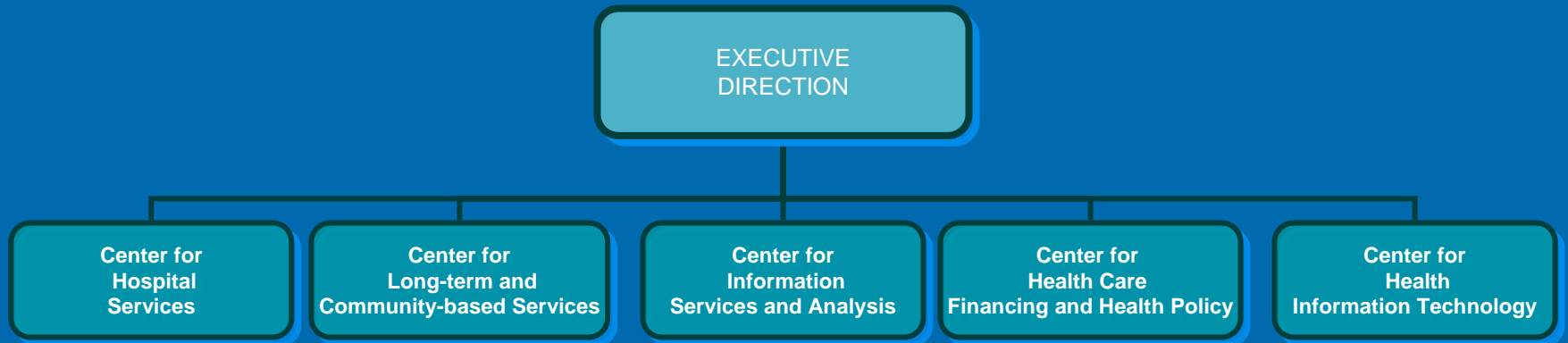
- HHA standards and policies
- HHA methodology and projections

➤ Trends in Home Health Agency Utilization:

- Maryland HHA trend data
- Comparison with selected states and U.S.

➤ Future Directions

Reorganization of MHCC



Long Term Care Advisory Group

- Convened: August 9, 2006
- Representatives:
 - Consumers, payers, providers, trade associations, state agencies
- Role:
 - Provide input in long term care study, consumer guides, satisfaction surveys, State Health Plan, etc.

Long Term Care Study

- Required by HB 1342 (2006)
- Goals:
 - Determine services and programs needed by 65+ and disabled in 2010, 2020, 2030
 - Identify how State should plan for needed services and programs
- Process:
 - Contract with UMBC to develop projections and conduct gaps analysis
 - Additional RFP for futurist view
- Report due 12/07

State Health Plan: COMAR 10.24.08

HHA Work Group

- Convened: March - April 2006
- Representatives: (10 members)
 - (5) HHA providers (MNCHA recommended)
 - (1) NAHC
 - (2) CMS
 - Quality Measurement and Health Assessment Group
 - Research, Development, and Information
 - (2) DHMH
 - Office of Health Care Quality
 - Office of Nursing and Community Programs
- Charge:
 - Assist in analyzing trend data
 - Identify factors contributing to change in use
 - Assist in forecasting future need
 - Identify issues for policy development

State Health Plan: COMAR 10.24.08 Update

➤ New Features:

- Extend greater consumer choice by modification of CON docketing rule
- Emphasize online data submission
- Modify charity care policy
- Clarify demonstration of need for specialty HHA

State Health Plan: COMAR 10.24.08

HHA Need Methodology

➤ Assumptions:

- Was hospital and all other
- Refined assumptions using % referrals from hospital, nursing home and all other

➤ Projections:

- Net need in 3 jurisdictions meeting volume threshold
- Need projected to 2010

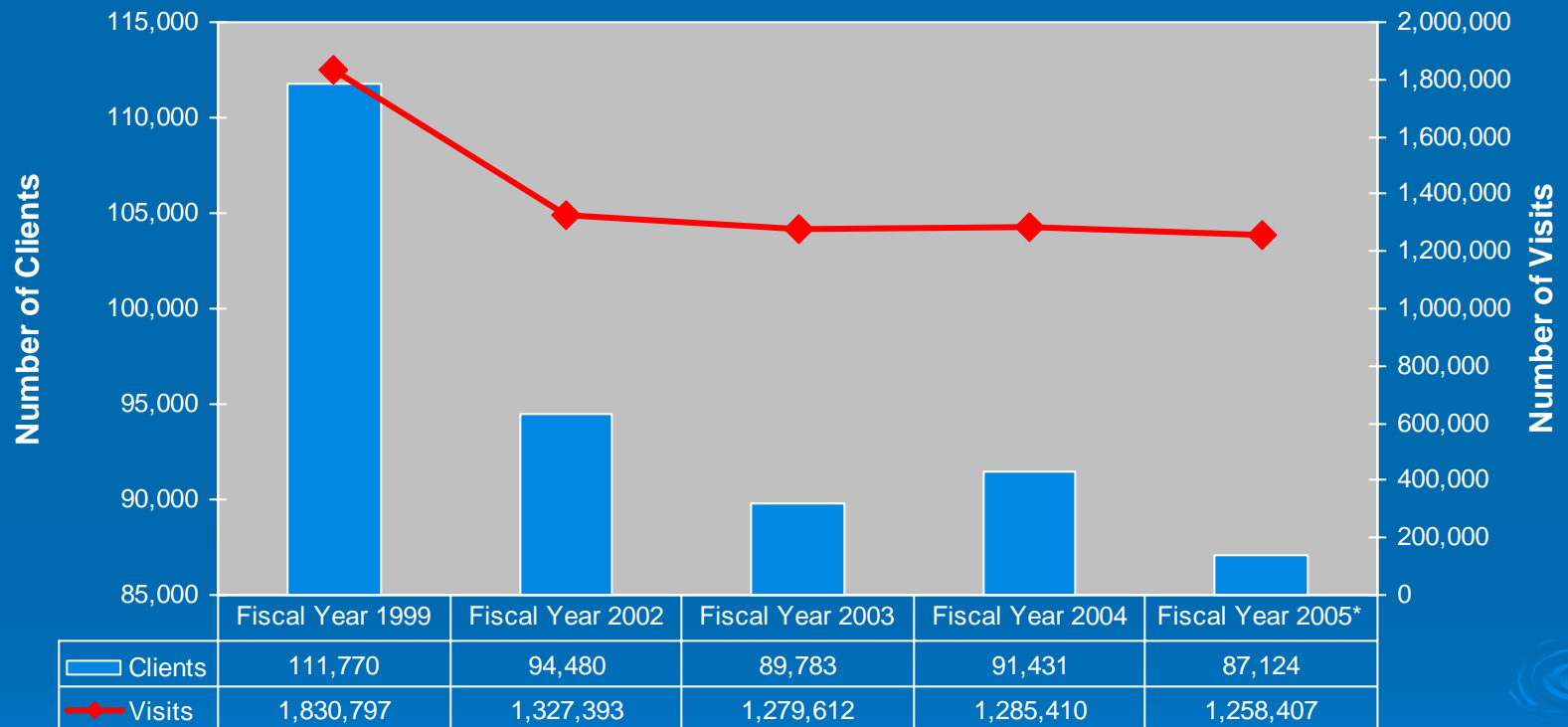
State Health Plan: COMAR 10.24.08 Process

- Formal comment period ended 1/22/07
- Review comments and return to Commission for promulgation as final regulation
- Publish in *Maryland Register*
- Final promulgation by Spring 2007



Trends in Home Health Utilization: Maryland Home Health Agencies

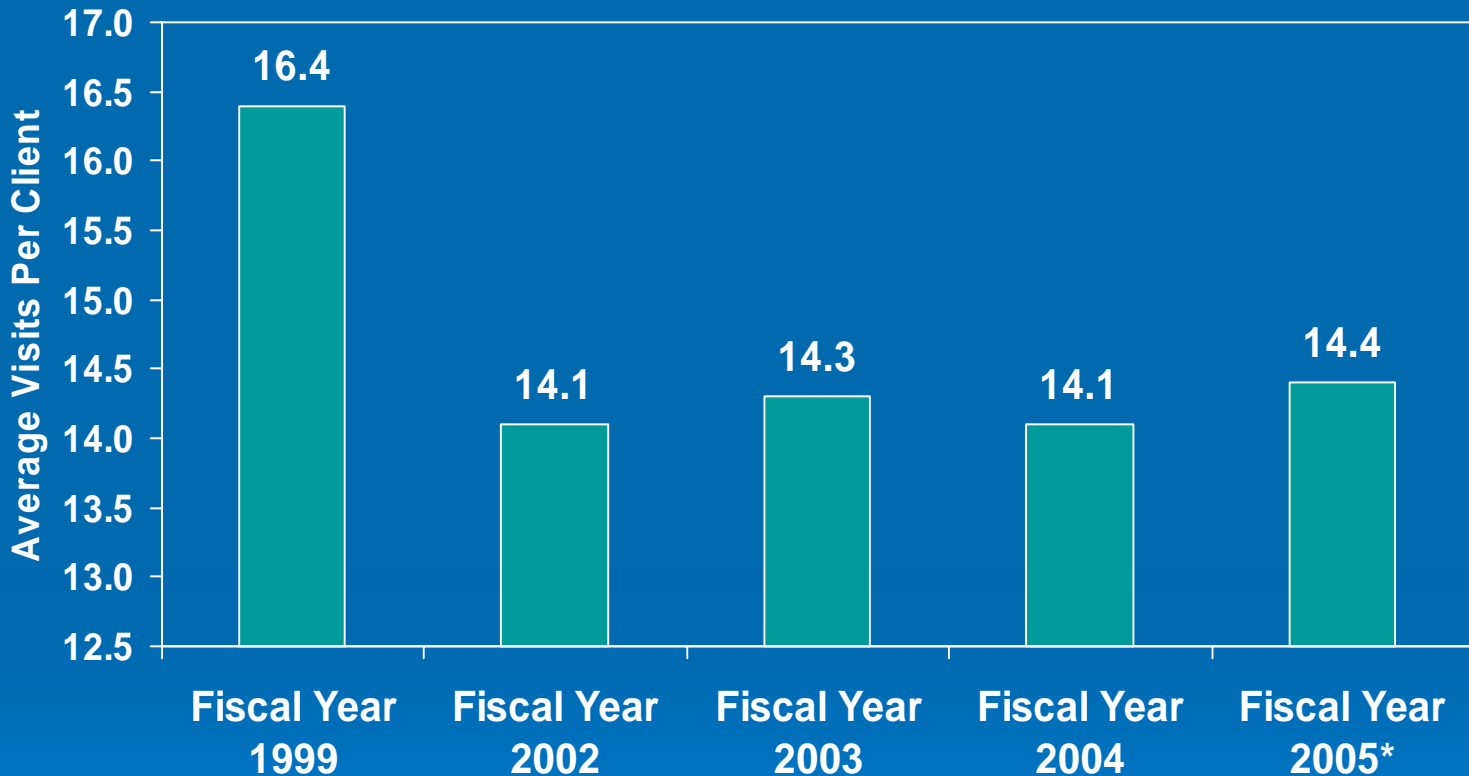
Total Number of Clients and Visits (Based on Unduplicated Client Count): Maryland Fiscal Years 1999, 2002- 2005



Source: Maryland Health Care Commission. Home Health Agency Annual Reports for fiscal years 1999, 2002, 2003, 2004 and 2005.

*Preliminary fiscal year 2005 data.

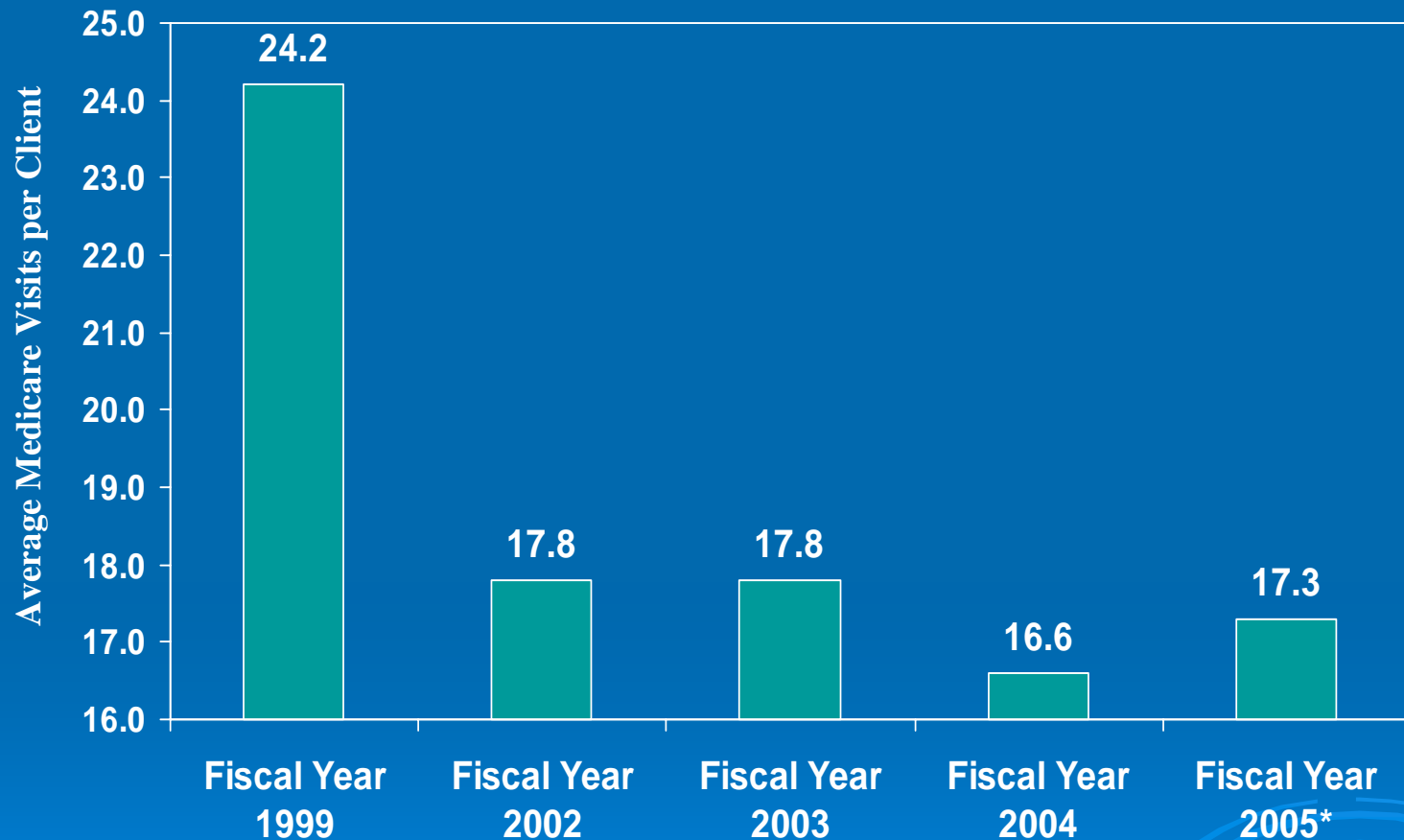
Average Number of Home Health Agency Visits Per Client: Maryland Fiscal Years 1999, 2002 - 2005



Source: Maryland Health Care Commission. Home Health Agency Annual Reports for fiscal years 1999, 2002, 2003 and 2004.

*Preliminary fiscal year 2005 data.

Average Number of Home Health Agency Visits Per Medicare Client: Maryland Fiscal Years 1999, 2002 - 2005



Source: Maryland Health Care Commission. Home Health Agency Annual Reports for fiscal years 1999, 2002, 2003 and 2004.

*Preliminary fiscal year 2005 data.

Percent Distribution of HHA Clients by Payer Type: Maryland, Fiscal Years 2002 - 2005

Payer Type	2002	2003	2004	2005*
Medicare**	56.3%	59.4%	63.2%	63.5%
Medicaid***	5.9%	5.9%	4.7%	5.8%
Private Insurance****	18.9%	18.6%	14.9%	17.0%
HMO	15.0%	12.0%	12.0%	11.4%

Source: Maryland Health Care Commission. Home Health Agency Annual Reports, for fiscal years 2002, 2003, 2004, and 2005.

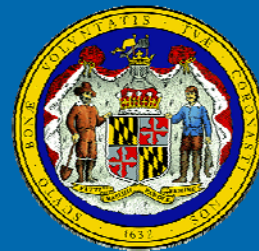
Note: Does not include services provided by Residential Service Agencies (RSAs).

*Preliminary fiscal year 2005 data.

**Medicare combines Medicare Traditional and Medicare+Choice

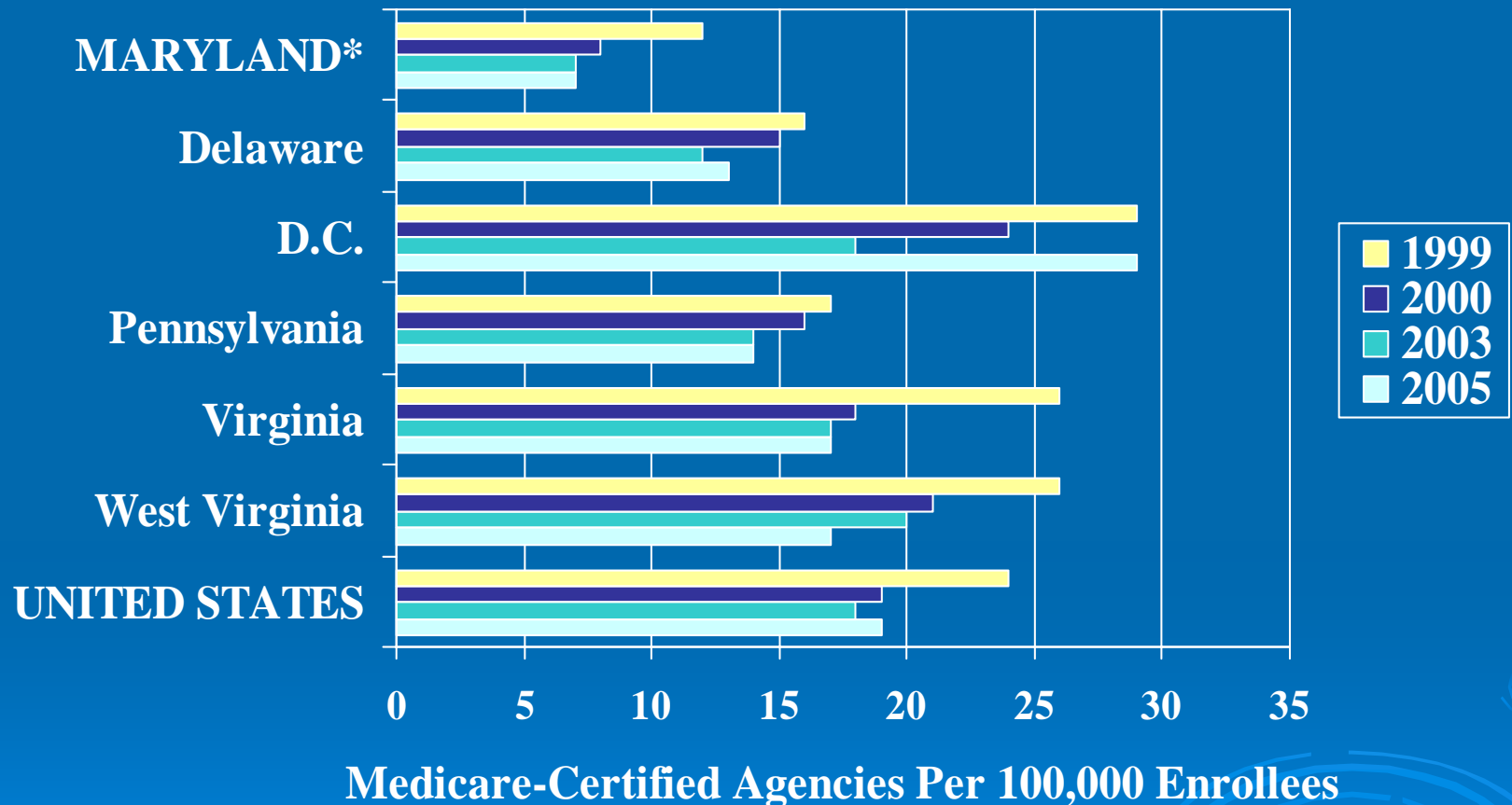
***Medicaid combines Medicaid Traditional and Medicaid Health Choice

****Private insurance includes private pay and self pay



Trends in Home Health Agency Utilization: Comparing Maryland with Other Selected States and the United States

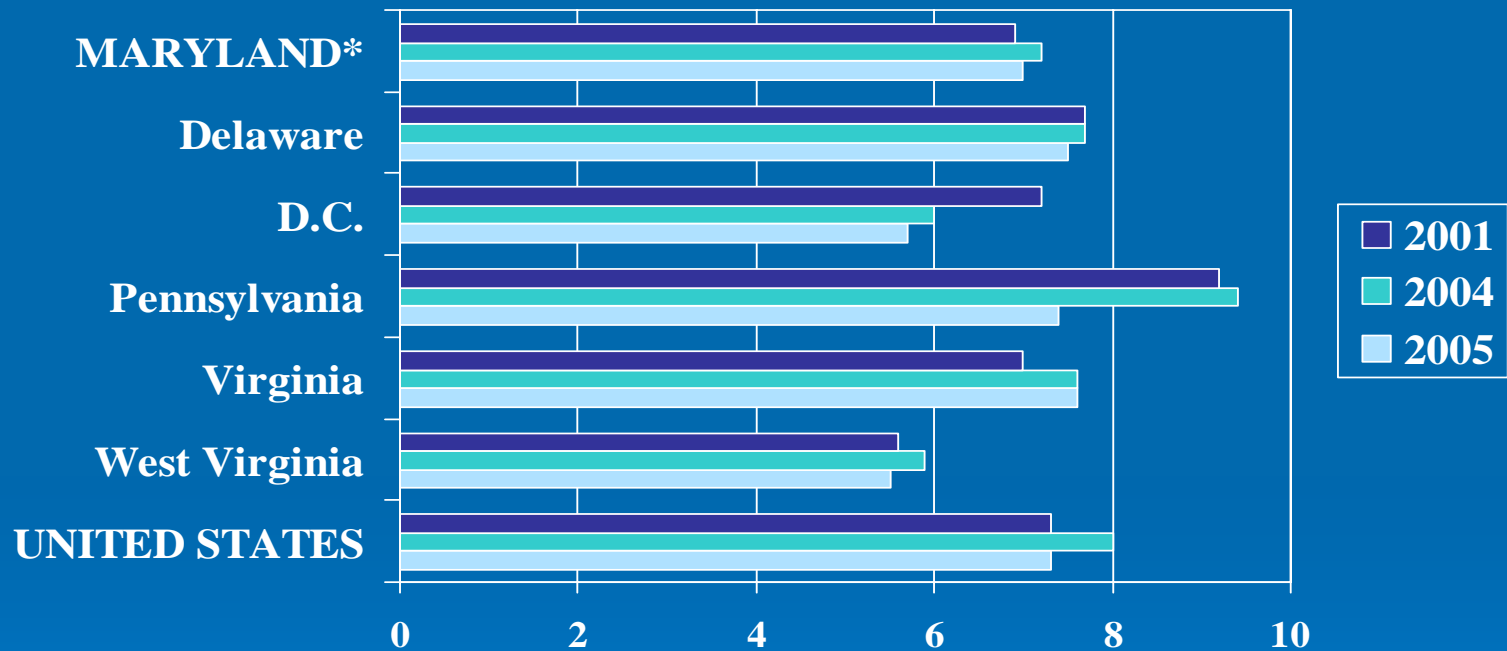
Medicare-Certified HHAs Per 100,000 Enrollees Comparison of Maryland, Selected States and U.S. 1999, 2000, 2003 & 2005



Source: AARP Public Policy Institute. *Reforming the Health Care System: State Profiles*

*Note: Does not include services provided by Residential Service Agencies (RSAs).

Medicare Home Health Users (Percent of Medicare Enrollees) Comparison of Maryland, Selected States and U.S. 2001, 2004 & 2005

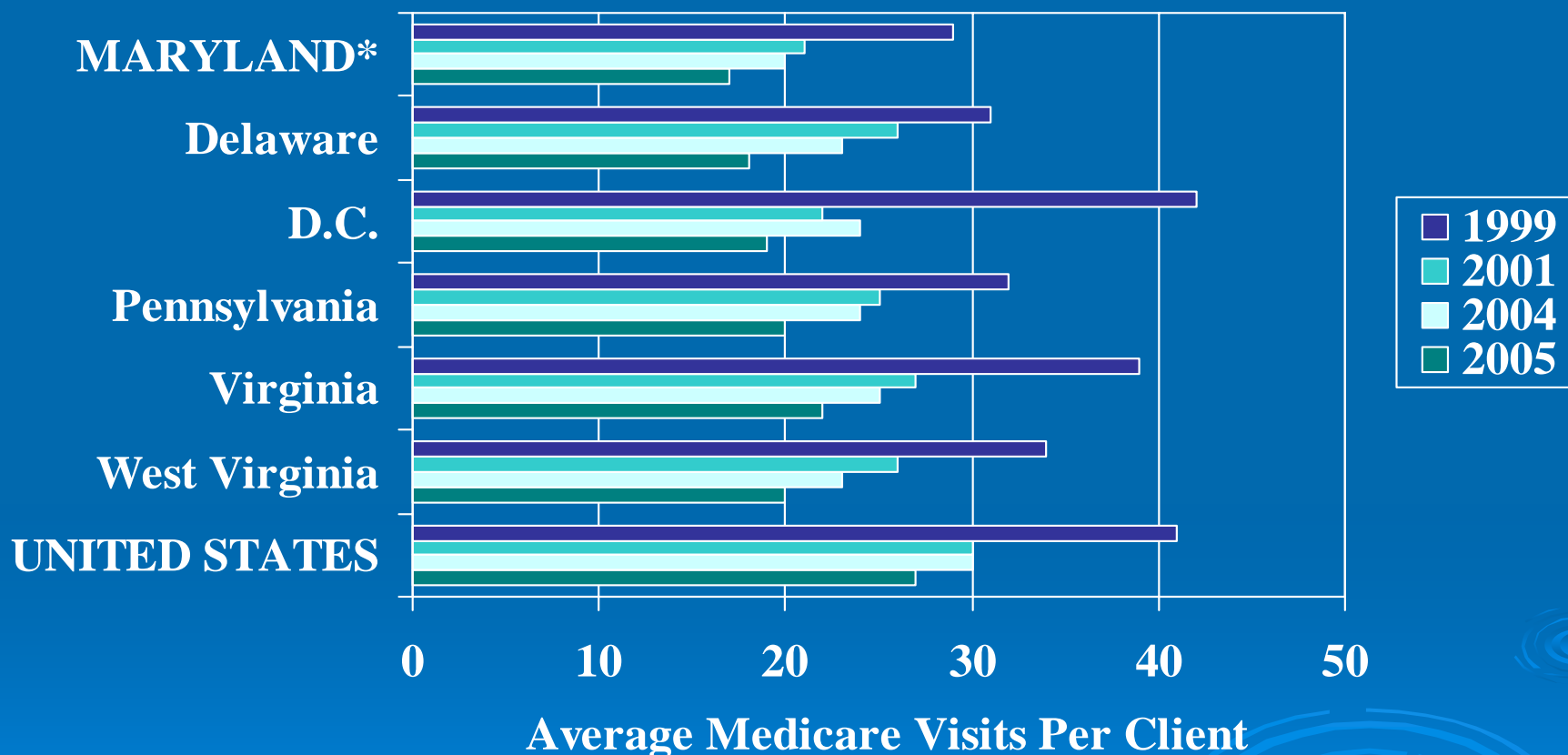


Medicare Home Health Users (Percent of Medicare Enrollees)

Source: AARP Public Policy Institute. *Reforming the Health Care System: State Profiles.*

*Note: Does not include services provided by Residential Service Agencies (RSAs).

Average Visits per Medicare User Comparison of Maryland, Selected States and U.S. 1999, 2001, 2004 & 2005



Source: AARP Public Policy Institute. *Reforming the Health Care System: State Profiles.*

*Note: Does not include services provided by Residential Service Agencies (RSAs).



Future Directions

- Home Health Agency Annual Survey
 - Move towards automation of survey process
 - Transition towards consumer guides
- Long Term Care Study
- Updates and analysis of trend data